## CONSULTANT PROFILE SARAH GILBERTSON



## DIRECTOR NETBOX RECRUITMENT

With over fifteen years of experience gained within the recruitment industry, Sarah has developed a comprehensive understanding of what makes a successful company – it's all about the people. She has surrounded herself with a team that share her energy and drive to offer the very best service to both clients and candidates with a commitment to continuous refinement and growth. Her team have also consistently shown their ability to provide the best possible match between candidate and client. For clients, this relies upon fully understanding their business's needs and corporate culture, while for candidates, this takes into account skills, qualifications, and quantifiable experience as well personality attributes and other motivating factors. The result has shown itself to be long-term placements that enhance clients' commercial success and enrich candidates' career paths.

Sarah believes that taking the time to utilise such a thorough recruitment process is essential for clients in such a turbulent current economic climate. Only by assessing the need of all parties to this extent can clients gain the maximum value for their business from each additional employee.

Beginning her career within the pharmaceutical sales sector, Sarah found her calling within recruitment. She has developed a deep-rooted passion for the industry, always striving to deliver a service that is honest, informative and tailor-made to the needs of the individual. As a multi-award-winning recruitment consultant, she was promoted to the position of Branch Manager in 2012 and then Senior Branch Manager in 2015, winning further accolades for her managerial skills and accelerated team performance. In 2014 alone, she successfully placed over 350 candidates into temporary and permanent roles within Kent.

I have used Sarah as my dedicated recruitment consultant for over six years now and, throughout that period, I have found her to be professional and dedicated. Unlike numerous agencies I have used in the past, the essential difference with Sarah is that each candidate I have been recommended by her for interview has been met with and assessed – effectively hand picked to guarantee that my time is well invested in meeting with them.

Managing Director SME in Maidstone

Having worked with Sarah for many years, she has really taken the time to get know me and the business – and for that reason has been the only recruiter that we have engaged with time and time again. From start to finish, Sarah offers market advice, candidate feedback and interview direction, and has added great talent to my team. Always contactable and a true pleasure to do business with.

**Director** FMCG business in Maidstone

Sarah has recruited across all departments of our business and she has successfully placed 75% of our current staff within the Office Administration, Sales and Engineering departments. I use Sarah because she listens to what I need, not only giving me people that can do the job but making sure they have the right attitude and personality to fit my business. She will always keep me posted on progress and I know that if I call Sarah she will dedicate her time to me, making sure I can hit my business objectives.

Office Manager Manufacturing company in Rochester



## SARAH GILBERTSON

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